



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 04

CTC
Market Report
• Good demand.
• Selective Assams maintaining quality sold well. Remainder tended irregularly easier .
• Medium and plainer sorts steady. Few Cachars sold around last levels.

Buying Analysis
• Western India : Good support
• TCPL : Operated primarily on mediums Hindustan Unilever : Good support
• Exporters : Some enquiry on bolder broken and fannings Other Internal & Local: Operated

Orthodox
Market Report
• Strong demand.
• Clean well made and earlier whole leaf and broken sold readily at levels similar to last. Remainder browner, stalkier whole leaf and broken irregular around last.
• Secondary grades followed a similar trend. Fannings irregular and at times tended lower particularly smaller browner sorts.

Buying Analysis
• Middle East : Active
• CIS: Good Support.
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DUST
Market Report
• Good demand.
• Liquoring teas maintaining quality sold readily.
• Remainder irregularly easier, particularly teas which saw decline in quality.

Buying Analysis
• Major blenders: Active
• Western India : Operated
• Other Internal and Local : Fair support

Darjeeling
Market Report
• Good demand.
• Nominal weight of end season and reprinted Whole leaf grades sold at lower levels as compared to last week. Broken and Fannings followed a similar trend. Remaining greenish sorts sold well in line with quality.
• Local and Other Internal : Main stay of the market. Exporters - Active.

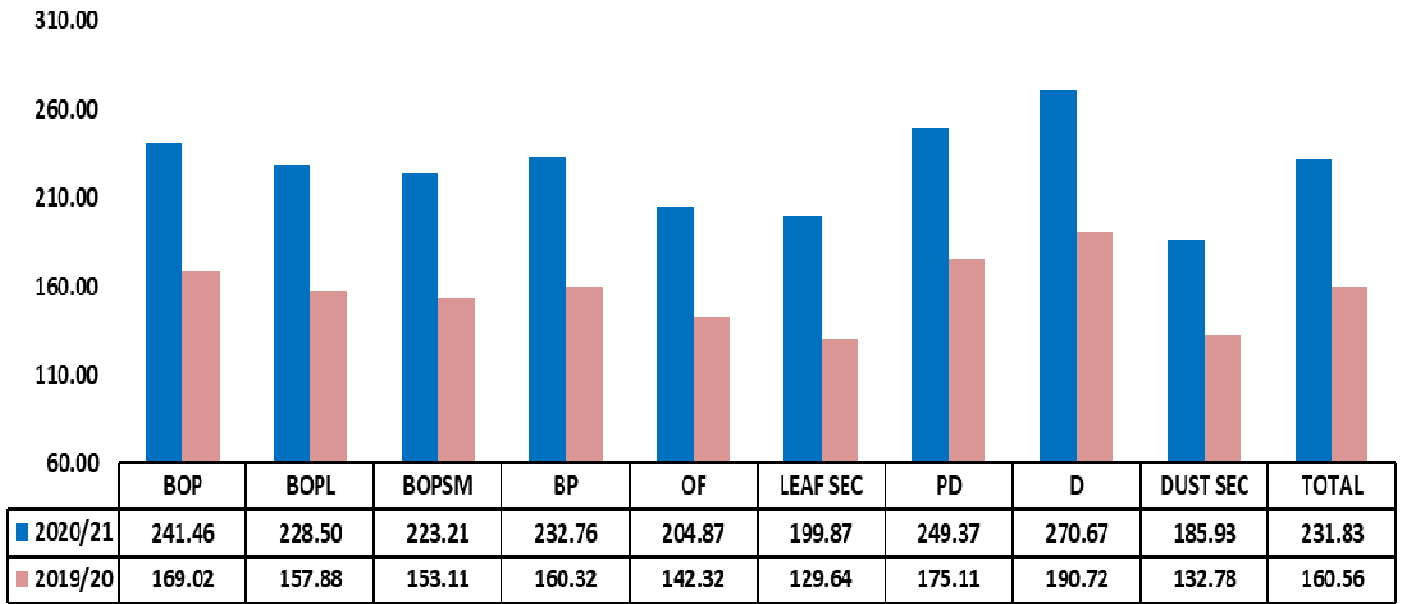
AUCTION AVERAGES

	2020/21			2019/20			UPTO SALE 04		
	SALE 04	SALE 03	+/-	SALE 04	SALE 03	+/-	2020/21	2019/20	2018/19
CTC LEAF	191.50	185.62	5.88	128.54	129.84	-1.30	228.88	156.89	157.65
DUST	166.41	171.99	-5.58	128.75	137.81	-9.06	238.90	170.39	168.34
TOTAL	184.65	181.98	2.68	128.59	131.79	-3.20	231.83	160.56	160.96
ORTHODOX	211.36	223.17	-11.81	135.40	147.64	-12.24	260.01	219.15	210.06
DARJEELING	209.67	198.06	11.61	194.64	154.76	39.88	342.85	327.69	428.52
ALL TEAS	190.20	190.94	-0.74	130.25	134.41	-4.16	240.43	176.65	172.67

KOLKATA AUCTION AVERAGES

SALE	52	01	02	03	04	05
CTC LEAF	2020/21	186.03	183.73	187.95	185.62	191.50
	2019/20	149.37	141.04	136.74	129.84	128.54
DUST	2020/21	189.56	182.69	171.24	171.99	166.41
	2019/20	163.86	153.21	151.27	137.81	128.75
TOTAL	2020/21	187.05	183.47	183.20	181.98	184.65
	2019/20	152.93	143.66	140.19	131.79	128.59
ORTHODOX	2020/21	220.06	215.74	219.63	223.17	211.36
	2019/20	183.66	181.00	155.86	147.64	135.40
DARJEELING	2020/21	269.85	252.98	226.39	198.06	209.67
	2019/20	192.46	234.53	194.82	154.76	194.64

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 04



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 04

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1306585.1	314.55	1705128.3	284.98	FBOP	5033809.2	273.18	5096191.0	239.33	GBOP1/FBOP1	1926838.4	181.42	2829298.2	110.42
TGFOP	2586310.8	306.10	3125412.1	265.26	GFBOP	1895274.9	267.99	2577064.9	243.83	BOPF/GOF/FOF	2672591.3	201.90	3180852.0	174.80
GFOP	1487036.7	280.73	2068788.9	250.97	GBOP	2389264.8	265.08	3305596.1	229.13					
FOP	1472947.1	245.07	2199648.8	179.26	BPS	704222.0	277.96	849943.2	222.44					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	14,13,381	12,30,066	195.18	13%	17,74,227	15,58,897	188.89	12%	5,64,98,847	4,22,13,634	231.82	25%
FANNINGS	3,30,853	2,85,550	193.42	14%	4,09,112	3,42,015	186.28	16%	1,58,92,140	1,15,97,030	230.37	27%
LEAF SEC.	1,89,389	1,80,508	163.40	5%	1,98,085	1,91,655	157.81	3%	56,38,907	48,74,248	199.87	14%
LEAF TOTAL	19,33,623.5	16,96,124.0	191.50	12%	23,81,424.8	20,92,566.4	185.62	12%	7,80,29,894.2	5,86,84,911.5	228.88	25%
DUST	5,19,931	3,81,117	187.99	27%	6,25,900	4,80,511	192.94	23%	2,31,17,003	1,73,24,450	260.87	25%
DUST SEC.	3,07,244	2,55,560	134.24	17%	3,16,529	2,82,341	136.33	11%	93,91,513	71,84,769	185.93	23%
DUST TOTAL	8,27,174.3	6,36,676.6	166.41	23%	9,42,428.3	7,62,852.0	171.99	19%	3,25,08,516.2	2,45,09,219.3	238.90	25%
TOTAL	27,60,797.8	23,32,800.6	184.65	16%	33,23,853.1	28,55,418.4	181.98	14%	11,05,38,410.4	8,31,94,130.8	231.83	25%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	2,13,240	1,95,601	223.17	8%	2,73,083	2,45,631	233.83	10%	1,26,35,211	1,07,35,613	285.15	15%
BROKENS	2,54,556	2,45,037	230.95	4%	4,00,110	3,74,388	239.32	6%	1,52,67,695	1,28,12,103	267.95	16%
FANNINGS	55,564	51,426	143.85	7%	69,878	59,501	165.95	15%	35,83,955	29,09,358	200.39	19%
SECONDARY	1,02,061	89,250	170.61	13%	1,10,208	1,05,966	173.56	4%	25,87,444	23,92,771	177.13	8%
ORTH. TOTAL	6,25,420.9	5,81,314.5	211.36	7%	8,53,279.9	7,85,485.9	223.17	8%	3,40,74,305.7	2,88,49,844.2	260.01	15%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	17,474	14,287	320.60	18%	17,226	12,163	331.26	29%	12,71,558	6,32,418	533.47	50%
BROKENS	7,086	5,685	165.86	20%	19,221	13,305	161.89	31%	5,78,151	4,05,247	226.70	30%
FANNINGS	18,533	13,358	109.67	28%	25,450	13,920	116.24	45%	7,65,895	4,34,587	173.76	43%
DARJ. TOTAL	43,093.0	33,329.6	209.67	23%	61,897.2	39,388.6	198.06	36%	26,15,603.8	14,72,252.1	342.85	44%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1933623.5	1696124.0	191.50	12%	2381424.8	2092566.4	185.62	12%	78029894.2	58684911.5	228.88	25%
2019-20	3101727.5	2099191.3	128.54	32%	3808444.9	2626001.5	129.84	31%	112005816.4	80456666.9	156.89	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	827174.3	636676.6	166.41	23%	942428.3	762852.0	171.99	19%	32508516.2	24509219.3	238.90	25%
2019-20	1090199.6	743645.6	128.75	32%	1205399.9	853367.3	137.81	29%	39932508.7	30121584.7	170.39	25%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	625420.9	581314.5	211.36	7%	853279.9	785485.9	223.17	8%	34074305.7	28849844.2	260.01	15%
2019-20	1212762.0	777682.2	135.40	36%	1020569.5	674656.0	147.64	34%	43963890.7	35081872.7	219.15	20%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	43093.0	33329.6	209.67	23%	61897.2	39388.6	198.06	36%	2615603.8	1472252.1	342.85	44%
2019-20	40691.2	11038.2	194.64	73%	38915.0	9818.6	154.76	75%	3314974.9	1905798.5	327.69	43%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	3429311.7	2947444.7	190.20	14%	4239030.2	3680292.9	190.94	13%	147228319.9	113516227.1	240.43	23%
2019-20	5445380.3	3631557.3	130.25	33%	6073329.3	4163843.4	134.41	31%	199217190.8	147565922.7	176.65	26%

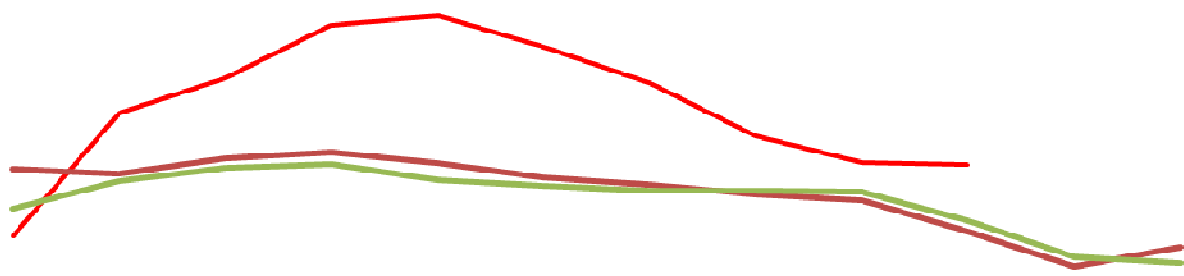
PRICE RANGE	CTC LEAF					DUST				
% OF TEAS SOLD	2020/21		UP TO SALE 04			2020/21		UP TO SALE 04		
	SALE 04	SALE 03	2020/21	2019/20	2018/19	SALE 04	SALE 03	2020/21	2019/20	2018/19
	BELOW 160	23.41	29.25	18.86	53.78	57.46	47.08	38.84	16.53	47.04
BETWEEN 160.00-179.99	27.87	33.05	11.09	12.17	15.32	23.32	24.76	10.57	11.11	13.18
BETWEEN 180.00-199.99	14.23	11.56	8.17	12.33	12.10	10.13	12.98	8.35	8.31	13.54
BETWEEN 200.00-219.99	11.64	8.66	8.58	10.24	7.63	7.86	7.45	8.09	9.28	15.98
BETWEEN 220.00-139.99	8.32	6.75	12.29	6.12	3.74	4.71	8.09	8.85	13.16	10.27
BETWEEN 240.00-259.99	6.80	3.75	9.42	2.52	1.65	2.24	3.81	9.60	9.28	1.91
BETWEEN 260.00-279.99	1.90	2.08	8.49	1.22	0.88	1.79	1.29	7.99	1.41	0.48
ABOVE 280	5.83	4.90	23.11	1.61	1.22	2.87	2.78	30.03	0.41	0.19

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 04			% OF TEAS SOLD	2020/21		UP TO SALE 04
	SALE 04	SALE 03	2020/21	2019/20	2018/19		SALE 04	SALE 03	2020/21
	BELOW 200	37.47	26.39	14.41	32.45		32.82	BELOW 300.00	76.03
BETWEEN 200.00-219.99	7.54	8.90	4.64	11.47	19.94	BETWEEN 301.00-400.99	15.34	14.99	11.07
BETWEEN 220.00-239.99	17.08	17.58	11.65	14.85	21.51	BETWEEN 401.00-500.99	7.48	5.29	10.46
BETWEEN 240.00-259.99	25.69	31.80	19.95	13.46	12.10	BETWEEN 501.00-600.99	1.15	1.92	7.23
BETWEEN 260.00-279.99	8.61	10.54	13.58	11.96	7.33	BETWEEN 601.00-700.99	0.00	0.51	12.63
ABOVE 280	3.62	4.79	35.79	15.80	6.30	ABOVE 701.00	0.00	0.48	6.03

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
05	73000	17718	776	27008	118502	73520	45900	635	22166	142221	-520	-28182	141	4842	-23719
06	67790	11863	904	23987	104544	98758	47302	837	29574	176471	-30968	-35439	67	-5587	-71927
07	74518	3746	1152	25389	104805	83819	44713	287	31167	159986	-9301	-40967	865	-5778	-55181
TOTAL	215308	33327	2832	76384	327851	256097	137915	1759	82907	478678	-40789	-104588	1073	-6523	-150827

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	305.68	281.24	253.52	212.91	191.84	190.75		
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

CTTA BUYING (ALL TEAS) FOR THE SALE 04

	CTC LEAF			DUST				TOTAL			
	SALE 04										
OFFER	19,33,638.2 Kgs			8,27,186.2 Kgs				27,60,824.4 Kgs			
SOLD	16,95,381.0 Kgs			6,36,676.6 Kgs				23,32,057.6 Kgs			
SOLD %	88%			77%				84%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
W.India	3,45,527.4	206.70	20%	W.India	1,57,065.8	161.59	25%	W.India	5,02,593.2	192.61	22%
Local	2,55,325.0	191.85	15%	HUL	1,00,035.4	192.72	16%	Local	3,12,704.4	183.82	13%
Exports	2,40,873.4	185.64	14%	N.India	78,984.0	149.95	12%	HUL	3,07,378.8	195.99	13%
HUL	2,07,343.4	197.57	12%	Local	57,379.4	148.05	9%	Exports	2,85,937.0	180.21	12%
N.India	1,64,390.4	191.61	10%	WI.Pack	57,181.8	182.86	9%	N.India	2,43,374.4	178.09	10%
WI.Pack	1,34,022.2	199.38	8%	Others	50,394.0	185.08	8%	WI.Pack	1,91,204.0	194.44	8%
Others	1,30,015.2	183.68	8%	Exports	45,063.6	151.19	7%	Others	1,80,409.2	184.07	8%
TCPL	1,06,333.2	150.25	6%	TCPL	36,700.0	151.35	6%	TCPL	1,43,033.2	150.53	6%
Packeteers	87,651.0	178.25	5%	S.India	35,827.4	165.63	6%	Packeteers	1,02,151.8	173.61	4%
S.India	23,899.8	203.74	1%	Packeteers	14,500.8	145.56	2%	S.India	59,727.2	180.88	3%
				NI.Pack	3,544.4	213.41	1%	NI.Pack	3,544.4	213.41	0%
Grand Total	16,95,381.0	191.50	100%	TOTAL	6,36,676.6	166.41	100%	TOTAL	23,32,057.6	184.65	100%

	ORTHODOX			DARJEELING			
	SALE 04						
OFFER	6,25,708.6 Kgs			43,093.0 Kgs			
SOLD	5,81,456.3 Kgs			33,329.6 Kgs			
SOLD %	93%			77%			
ZONE	Kgs	AVG	%		Kgs	AVG	%
Others	1,66,903.5	200.66	29%	Local	15,387.0	210.32	46%
Middle East	1,16,784.6	212.49	20%	Exports	9,238.2	226.74	28%
Local	96,108.7	207.75	17%	Others	6,586.2	181.11	20%
N.India	65,588.4	216.83	11%	W.India	939.0	136.74	3%
W.India	45,630.7	240.25	8%	C.India	915.0	341.27	3%
CIS	35,273.0	214.87	6%	N.India	264.2	90.00	1%
Exports	21,317.8	199.36	4%				
Other Exports	20,095.8	242.12	3%				
Domestic	13,612.0	199.63	2%				
S.India	141.8	405.00	0%				
TOTAL	5,81,456.3	211.41	100%	TOTAL	33,329.6	209.67	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 04

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
HALMARI	534721	374.18	660095	289.66
DOOMUR DULLUNG	385218	365.32	512305	257.57
HOOKHMOL	341553	360.45	397972	266.11
HAJUA	317724	359.78	397666	220.22
MOKRUNG	566532	351.50	537057	261.14
GATOONGA	894886	345.17	1070489	245.21
KHOOMTAIE 'A'	154020	337.32	184510	199.33
BEHUBOR	110917	335.22	0	0.00
DUBBA	196906	332.51	11832	160.83
GELAKEY	113859	330.75	137965	236.22
KOTALGOORIE	250781	328.60	236485	224.32
BISHNUPRIYAPREMIUM	89462	326.37	63422	241.77
SOTAI	124364	322.47	214010	228.49
DEHA	346664	318.55	304617	238.51
DUFLATING	413625	314.74	692595	246.85
LUKWAH	829310	314.17	996695	238.17
SALKATHONI	648915	313.83	880030	211.76
BANAMALIE	177545	313.00	232696	242.68
CINNATOLLIH	40893	312.10	1704	185.71
NAMROOP	727467	311.33	404341	201.57
UDAYAN	66400	310.99	112794	230.58
MOHOKUTIE	220013	310.00	211599	208.83
MACKEYPORE	239507	309.72	210214	200.51
KHARIKATIA	516084	309.69	437635	242.60
GHILLIDARY	272961	305.52	250814	242.31

* Above 25,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 04

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	465160	287.07	442213	225.73
GULMA	937580	283.97	1056202	212.68
GHATIA ROYAL	550717	279.81	577910	230.35
JITI	837638	271.35	1078305	193.18
ANANDAPURROYAL	252102	270.83	173736	200.23
ETHELBARIBEST	57532	268.63	5660	194.41
HOPE	654511	266.78	584269	188.14
CHULSA	506771	266.47	412645	172.32
KUMARGRAM	807021	265.99	794788	197.52
BARADIGHI	809729	263.68	810408	210.15
MAUSAM	356676	259.94	547500	167.68
BINAGURI	1326254	259.03	1406354	202.80
PAHARGOOMIAH	978349	258.75	1201401	220.82
RYDAK	977589	256.94	952331	205.73
RAIMOHAN	167790	256.16	187333	192.97
NOWERA NUDDY	483849	255.32	539214	195.07
KURTI	405778	253.60	504828	194.13
MATRI GOLD	425507	251.01	544513	187.75
CHALOUNI	543004	250.68	619779	176.34
DALGAON	1056246	247.71	924249	205.95
NEW DOOARS	669411	247.16	881766	179.92
AIBHEEL	1182578	246.96	1197253	189.30
NANGDALA	460321	245.87	458522	201.67
MARAPURROYAL	50062	245.42	0	0.00
ENGO (GOLD)	171182	245.27	38756	169.79

* Above 25,000 Kgs.